



## COMPANY OVERVIEW

Founded in 2009, Profile Partners LLC is a HUBZone-certified, woman-owned small business (WOSB) that provides integrated mission support services to science- and technology-focused government agencies. Profile Partners delivers operational support services that are essential to the success of science and technology missions, ensuring that agencies not only advance research and innovation, but also have the organizational systems, skilled workforce, and strategic frameworks to translate discovery into impact.

## CLIENTS

**DoD Laboratories & Agencies (subcontractor):** U.S. Army Research Laboratory, U.S. Naval Surface Warfare Center, Defense Health Agency, U.S. Army Maneuver Support Center

**National Archives and Records Administration (NARA)**

**Higher Education:** University of Maryland, Washington College, Harford Community College, and 13 K-12 school systems

**Private Sector and Nonprofit Collaborations:** Virginia Spaceport, Otsuka Pharmaceuticals, DefTech, Regional Advanced Manufacturing Partnership, Susquehanna Workforce Network, Discovery Center at Water's Edge

## DIFFERENTIATORS

**Mission Alignment:** Deep understanding of federal S&T agency missions, including R&D lifecycle, technology transition, and public trust.

**Data-Driven Execution:** Integration of advanced data analytics and AI to inform strategy, optimize performance, and support agile adaptation.

**Small Business Advantage:** HUBZone and WOSB status provides agility, lower cost, and access to specialized contract opportunities.

## CORE COMPETENCIES

**Program and Process Optimization:** Integrating resources, priorities, and operations to accelerate mission outcomes

**Organizational Transformation and Change:** Aligning structures and systems to better support strategic priorities

**Learning and Workforce Development:** Building the future-ready workforce essential to mission success

**Public Engagement and Strategic Communications:** Fostering critical stakeholder alignment

**IT-Enabled Innovation & Analytics:** Delivering data-driven insights and tools needed for informed decision-making and operational excellence

## CONTRACT VEHICLES

*(Subcontractor through ETC)*

- Seaport NxG
- Partnership Intermediary Agreement (PIA) with NSWC IHD
- PIA with ARL
- PIA with NAWC AD
- PIA with MRDC

## CONTACT

Business Contact: Joan Michel, President, joan@profilellc.com  
Administrative Contact: Jeff Hacala, CFO/COO, jeff@profilellc.com  
18 N. Philadelphia Blvd., Aberdeen, Maryland 21001  
TEL: 443-563-1100 | WEB: profilellc.com

## NAICS

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